

**Job Title:** Principal Research Consultant/Technical Director  
**Reporting to:** The Chief Executive Officer.  
**Location:** Dar es Salaam, Tanzania.

A leading local policy research and consultancy firm based in Dar es Salaam, Tanzania, is seeking to recruit a highly qualified Principal Research Consultant (who will also serve as Technical Director) to join its dynamic team. This senior role offers an opportunity to contribute to impactful research and advisory projects across economic development, trade, and policy reviews. We invite experienced professionals with a proven track record in economic policy research, consultancy delivery, and stakeholder engagement to apply and be part of our mission to drive evidence-based solutions for sustainable development.

As a Principal Research Consultant (Technical Director) you will lead business development, strategic engagement and delivery for research, advisory, and consulting projects across various economic and development policy domains. You will oversee teams of analysts and consultants, ensuring the delivery of rigorous, data-driven insights to support client needs and decision-making. The role requires a balance of subject-matter expertise, strategic thinking, and a results-oriented business mindset.

Key responsibilities and functions of the successful candidate will be to: (i) Lead business development initiatives for growth of the portfolio of projects, strategic sourcing and engagement mapping; (ii) Design and oversee timely delivery of economic and development policy research projects, ensuring methodological rigor and policy/practical relevance; (iii) Prepare and present high-quality reports, policy briefs, and presentations for diverse audiences; and (iv) Mentor, guide, and oversee Junior Professionals in Research and Consultancy industry, fostering a culture of excellence and innovation.

The main qualifications/experience include:

- i. Master's or PhD in Economics, Public Policy, or a related field.
- ii. Minimum of 5 years of experience in economic policy research or/and advisory services with proven record of success in project delivery.
- iii. Strong knowledge of economic modeling, policy analysis, and quantitative/qualitative research methods, with exceptional analytical and problem-solving skills
- iv. Proficiency in key statistical tools like STATA, R, or Python; and data visualization tools;
- v. Experience in engaging with government bodies, international organizations, or private sector clients.
- vi. Excellent written and verbal communication skills, including presenting complex concepts to non-specialist audiences.

Interested candidates should submit their application letter, CV and a sample of previous research or consultancy reports by email to [jobsdesktz@gmail.com](mailto:jobsdesktz@gmail.com)  
Deadline for application is 30<sup>th</sup> August 2026.